



Products for Quality Conscious



## ABOUT US



### Company

We are a stable Slovakian based international trading company and a leading exporter of various goods and services from Europe to the Global market. Our company specializes in the trading, distribution and marketing of wide range of premium quality European products and services with an outstanding value for money. Our prime objective right from the start, was to bring together the very best of European products and market them to a global customer base and to provide a single access point to European quality products for overseas buyers in the emerging markets of the world. We provide full one window service for all requirements and offer best services to customers so that they can depend on us to handle all their sourcing activities in Europe.

EUROPAMARK was founded to provide export services to quality Central European producers wishing to enter international export markets. Our qualified team worked together in order to achieve a common aim of bringing together the very best of European products, and marketing them to a global customer base. In the course of our operation in the market, we have succeeded in establishing the stable position of a reliable partner with a diversified customer and supplier structure. At EUROPAMARK, we are constantly looking for new products and solutions for our clients. It is our attention to detail that has enabled us to develop exceptional customer service and maintain excellent working relationships with our global partners, which has proven to be a catalyst to our international growth.



### Philosophy

In accordance with our company philosophy we have developed a long-term, successful and satisfying business relationship with both our customers and our suppliers. We offer movement of product to the highest quality standards at a fair price. 'Flexibility and reliability' is our guarantee and essential to our operation.



### Vision

To be recognized as a company of excellence in the European and International market for marketing and distributing high quality European products and services to the Global customers, while continuing to expand worldwide, with the commitment to continually improve products offered and with sustainable development and profitability in business.



### Mission

At EUROPAMARK, we believe that it is our customer's satisfaction and success that matters the most for us. Only by building strong and lasting partnerships with our clients, by cooperation profitable to each of the parties, we can achieve our company's prosperity. Therefore, our mission is simply to be a preferred supplier to our clients.



### Values

Our business consists of meeting your expectations. More than a customer or a supplier, we are your partner. We do not just sell a product but we give our customer/supplier a solution to their request. We assist in finding the right product for a specific use or the right market for a specific product, finding a substitution when the usual product market price get too high for our customer or too low for our supplier and offering new products to let our customer be first on the market or finding a niche market for our supplier to valorize a low value product.

*EUROPAMARK is your reliable supplier! Your satisfaction is our goal.*



## SERVICES

*The companies find many challenges when they want to import from other countries. It's difficult to identify a real and serious supplier, regulatory, tax and cultural differences as well as difficulties to control the quality of the product to be purchased. At EUROPAMARK we guarantee you perfect solutions for the complex services and perfect customer care. Our high quality services has won us acclaim of our partners and suppliers. When you do business with us you are assured of a hassle-free, one stop service for all your import needs.*

### **Our services for you include:**



#### One stop wholesale

We offer a wide range of products to help grow your business. We currently consolidate for various supermarkets, retail chains, government organisations and distributors/ traders throughout the world, so have an in-depth knowledge of the industry. In summary, we can be your one stop wholesaler for all your European products requirements.



#### Product selection

We help differentiate you from your competitors and ensure you have the right range of products in your portfolio. We have experience in choosing the right products for the right market and offer you the products fit for your market. We work in many different markets so know what products sell well, so we can help with your product selection and volumes. At EUROPAMARK, we are constantly looking for new products and solutions for our clients. If you do not find suitable product of your interest in our portfolio, just let us know and we will make sure you get these products of your interest.



#### Source, centralize and distribution

We provide our clients the very best European products by centralizing the widest range of FMCG products, with the guarantee of a proper delivery and competitive price. Enjoy working with a supplier able to centralize and coordinate the provision of a variety of products of all kinds, avoiding intermediaries and time delays.-



## Quality products and services

We assure our clients the best quality European products and faster services. In the selection of product supplied to you, we pay attention only to trade with manufacturers, who fulfill the most stringent requirements of the highest standards in quality, hygiene, operations and manufacturing practices. We guarantee you transparent & secure processing of payments, easy & convenient ordering procedure and impeccable, zero-defect service. We promise constant assistance of our sales representative who are proactive in our dealings and are at your disposal personally providing you with fast service and a variety of marketing tools to support your activities.



## Expert advice

Our team of experts are always available to answer all your questions about our products and services. We offer professional and personalized advice ensuring maximum customer satisfaction. We want our customers to see us as an extension of their purchasing department, taking care of their interests in price, quality and delivery times. We can obtain documentation and certification to help comply with different conditions as every country has different market requirements.



## Packaging

In addition to standards and labelling, we offer solutions for various packaging requirements for goods exported to different countries. We understand the export packaging plays an important role in the export process due to different climate conditions, handling methods and other factors involved in exporting to new markets. EUROPAMARK offers a wide range of export packaging solutions that are approved for export shipping and offers export packaging for all transportation modes. It is our responsibility to ensure your product arrives safe and secure at its final destination.



## Private label

EUROPAMARK can offer all exported products as private label items as per each customer requirements and also to develop new products especially per customer request. We give you an answer for the growing global demand for quality products for quality conscious consumers and offers full service for the creation of private brands for the retail market or we can provide you with an existing brand which we keep at disposal.



## Special labelling and languages

We understand that each country may have specific guidelines regarding imports and labelling (especially for food & beverages). We can offer our range of products in a number of different languages. Labels can be customized and designed as per your specifications, or local legal requirements.



## Logistics

We can deliver our products to almost any country in the world and guarantee a smooth, fast and troublefree handling of all transport and customs formalities. We provide complete logistic solutions for all kind of products. We ship all the different types of containers and our extensive contacts in the shipping industry benefiting from the very competitive rates to pass onto customers. Apart from these, we offer transport insurance with an international insurance company, track each cargo and pay attention to timely delivery at the desired destination and give our full measure for every delivery.

# PRODUCTS

- **FMCG (Fast Moving Consumer Goods)**

- Bakery & confectionary
- Baby food & cosmetics
- Baby, female & adult hygiene products
- Pet food & animal feed
- Crisps & snacks
- Jams & preserves
- Diabetic foods
- Honey
- Functional food, nutrition, vitamins & dietary supplements
- Oil & vinegar
- Cereals bars
- Breakfast
- Canned food
- Chocolate products
- Homecare
  - Laundry
  - Dish washing
  - Toiletries
  - Household cleaning
  - Paper products
- Tea & coffee
- Beverages
  - Alcoholic
  - Non-alcoholic
  - Juices, nectars & syrups
  - Mineral water
  - Soft & energy drinks
  - Wine & spirits
    - Champagne & sparkling
    - Red, white, rose wine
    - Spirits & liqueurs
- Other supermarket goods

- **Agricultural commodity**

- **Dairy products**

- **Fresh/frozen meat & meat products**

- **Fine ingredients, flavors & fragrances**

- **Raw materials & ingredients to manufacture**

- Cosmetics
- Personal care
- Pharmaceutical
- Food, beverage, dairy & processed
- Bakery & confectionery

- **European luxury goods and cosmetics**

- **Healthcare equipment**

- Dental
- Medical
- Veterinary

- **Hotel & hospitality supplies**

- **New & used machinery, production lines**

- **Kitchen and bar accessories**

- Cookware
- Coffee machines
- Paper, wrap & foil
- Cutlery sets
- Kitchenware

- **Crystal glass & glassware**

- **Sanitary and bathroom fittings/accessories**

- **Industrial needs**



## WHY CHOOSE EUROMARK?

*Here are some main reasons why we are the best supplier/exporter of quality goods and services from Europe.*



### Innovation

We are innovative company constantly developing our knowledge and operating methods to provide our clients the highest quality services and positive experience. At EUROPAMARK, we are constantly looking for new products and solutions for our clients. Our prime objective right from the start, was to bring together the very best innovative of European products and market them to a global customer base.



### Centralize & optimize purchases

We provide our clients supply sources and accompany them during the entire process, including optimize and centralize their purchases. Our strategic positioning right in the heart of Europe with on-site presence in different countries, our know how and a deep knowledge of the market allows us to control the entire process, offering a global service aimed to save time, avoid risks and improve competitiveness. This makes us offer the widest range of FMCG and other quality products, with the guarantee of a proper delivery at a competitive price. Enjoy working with a supplier able to centralize and coordinate the provision of a variety of products of all kinds, avoiding intermediaries and time delays.



### Diverse range of products

We are an integrated multi product export company from Europe. The company specializes in sourcing and export of diverse range of products ranging from FMCG to machineries and services. We continuously strive to align our products & services to the ever changing needs & market situation so as to deliver the best value to our customers & partner. We are having a team of technically qualified, experienced and highly motivated professionals specializing in various product groups is the strength of the company. Our diverse range of products will serve and match all your needs, if you do not find suitable product of your interest in our portfolio, just let us know and we will make sure you get these products of your interest.



### Customer Support

Our team of experts are always available to answer all your questions about our products and services. We offer professional and personalized advice ensuring maximum customer satisfaction. We want our customers to see us as an extension of their purchasing department, taking care of their interests in price, quality and delivery times.



## Experience

Our company was founded to provide export services to quality European producers wishing to enter international export markets and since then our company is dedicated to international trade. Our qualified team worked together in order to achieve a common aim of bringing together the very best of European products, and marketing them to a global customer base. We have many years of experience, with goods delivered, with the formalities and more stringent customs documents, with clients around the world. Today we've built strong strategic partnerships with our distributors around the World and manufacturers in Europe, giving you access to the products from every corner of Europe.



## On-Time

You need high-quality European products, secured for competitive prices, and you need them delivered to your country/facility on-time, every-time. At EUROPAMARK we're proud to have done exactly that for years, ensuring our customers have the best quality products on time to run their business smoothly. We hold most of the items in stock ensuring constant availability and just-in-time delivery. Our network of warehouses mean you get the goods transported to your facility (on the Incoterms of your choice) exactly when you specify.



## Quality

In the selection of product supplied to you, we pay attention only to trade with manufacturers, who fulfill the most stringent requirements of the highest standards in quality, hygiene, operations and manufacturing practices. We follow strict standards on product quality, reliable packing system and delivery to serve the customer needs. Our guarantee of the highest and most consistent quality to our customers is achieved through these long term business relationships we enjoy with our suppliers. Our products are made to the same or even higher quality than those marketed by big companies and once introduced to any market, they get established very quickly.



## Competitive prices

We assure better competitive rates, best quality European products and faster services. We are able to supply at very competitive prices as we achieve this by not spending a great deal on advertising, marketing and distribution. We market and distribute our products mainly through already established channels, our local distributors/partners. That is why our products are cheaper compared to popular World brands and this makes our distributors enjoy a better return on their investment. We guarantee you will make more profit working with us.



## One-stop service

When you do business with us you are assured of a hassle-free, one stop service for all your import needs. We have a professional team with experience in international trade, custom regulations, freight and logistics, trained to give the ultimate customer satisfaction. So if you're looking for a fast and efficient provider who can supply you with wide range of quality European products at great prices, then look no further than EUROPAMARK.



## Flexible customer support

Our mission is to continuously optimise our customer's needs by offering innovative products, competing the market with sharp prices, delivering our products faster and providing excellent services with the efforts of our professional sales and back-office team. For us, customer proximity means being available for our customers at any time. We provide solutions to enable our customers to meet the demand in their markets. We can supply from single and multiple box orders through mixed pallet orders to containers of single product lines, so our service is suitable for any size of business. If you have a particular brand or product that you're interest in, just let us know and we'll do our best to source it for you.



## Worldwide supply

Our dedicated exports team have many years of experience with exports to several countries winning internationally significant contracts and projects. Our mission is to be a preferred supplier of quality European goods and services and constantly winning new business in all corners of the World. Whatever your size, and whatever your needs are, we welcome the opportunity to work with you. We are a worldwide wholesale supplier providing virtually everything needed. We have been in business for years and have built our reputation on high-quality and great customer service.



## Logistics

At EUROPAMARK we deliver our products to almost any country in the world and guarantee a smooth, fast and trouble-free handling of all transport and customs formalities. We believe superior logistics execution means customer orders are filled correctly, delivered on time, and without compromising product quality and safety. To accomplish this we employ the most reliable and efficient in-house logistics department who ensure trouble-free handling and makes sure that cargo is shipped in timely manner and managed until arrival to final destination.

## SUPPLIERS



## OUR SUPPLIERS

We have an extensive network of suppliers who make a critical contribution to the continued success of our business. We strive to bring strategic value to the business by procuring products & services efficiently with quality and ethically through the use of standards, strategic partnerships and our global knowledge while positioning EUROPAMARK in the market as a preferred customer.

We focus on local, regional and pan European brands, carefully selecting the very best and bringing them to the Global market. We are privileged to work with some of the best manufacturers in the European Union, adding value through innovative packaging and labelling solutions and providing a cost effective route to market. We pride ourselves on building long standing relationships with our suppliers.

## BECOME A SUPPLIER

At EUROPAMARK, we continuously strive to provide our customers with the best products and services. We can achieve this by partnering with strategic suppliers who can deliver the best products and services to our business. With that in mind we select our supplier based on a formal product selection criteria and once these are met, a potential supplier can be classified as a preferred partner for EUROPAMARK. The aim is to offer customers a wide assortment of impeccable quality. If you would like to work with EUROPAMARK, we'd love to hear from you.



According to European standards

## EXPORT WITH RELIABLE LOGISTICS

*The global logistics network fully integrated with documentation support is crucial for providing added value services to our customers. At EUROPAMARK we deliver our products to almost any country in the world and guarantee a smooth, fast and trouble-free handling of all transport and customs formalities.*

### Hassle free export

EUROPAMARK makes the whole exporting experience as hassle free as possible. Whether you need goods at a port or at your door you can rest assured you are in safe hands. Whether you want multitemperature vehicles, air freight or land and sea, door to door, port to port or documentation & insurance we have got it all covered.

### Reliable logistics

Superior logistics execution means customer orders are filled correctly, delivered on time, and without compromising product quality and safety. To accomplish this we employ the most reliable and efficient inhouse logistics department who ensure the trouble-free handling and make sure that cargo is shipped in timely manner and managed until arrival to final destination.

### Quality assurance

All our goods are thoroughly checked and inspected for quality assurance before packaging. Some important things we consider for packaging is the nature or type of goods, country of destination and client's request.

## BECOME OUR DISTRIBUTOR !

Our international customers are importers and distributors and we are proud of our international growth and the relationships we have established with our suppliers and partners. Among EUROPAMARK customers are large retail and supermarket chains, network wholesalers, mini-markets, institutional consumers, food service industry and others. We are always looking for local partners, importers, individuals and distributors for quality European products and services who will procure and market our products exclusively in the local market. Our partners are an independent entity who purchase our products at wholesale rates, which give enough profit margin to sell them to retail stores and chains or directly to the end user.



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## CONTACT US

Javorová 2887/24  
921 01 Piešťany  
Slovak Republic, EU

Tel.: + 421 91 106 0372  
E-mail: [sales@europamark.eu](mailto:sales@europamark.eu)

**Logistics**  
[logistics@europamark.eu](mailto:logistics@europamark.eu)

**Accounting**  
[accounting@europamark.eu](mailto:accounting@europamark.eu)

**Procurement**  
[procurement@europamark.eu](mailto:procurement@europamark.eu)



[www.europamark.eu](http://www.europamark.eu)